



A MESSAGE TO OUR PARTNERS

We are excited to announce several very important programs that demonstrate our commitment to being your trusted business partner.

The ReadyShipSM program responds to your immediate need for product availability. We have added 1,300 more SKU's and have in excess of \$1 million worth of finished goods to support you.

Additionally, every product that we supply can now be ordered on a single purchase order. Order any combination of products from any of our brands and put them all on one PO.

As your "go to" partner, we are focused on customer service, product availability and selection to give you a competitive advantage in the marketplace. By providing great customer service, fast dependable delivery, and a wide choice of styles and finishes, we have responded to your needs and look forward to working together.

Best Regards,

John Halso
General Manager



EXPANDED READYSHIPSM PROGRAM

NOW OVER 1,700 OF OUR MOST POPULAR SKU'S SHIP IN 3 TO 5 DAYS!

When customers make up their minds to purchase, we know how important it is to respond and deliver quickly. Newport Brass is committed to reducing lead times by having our most popular products in stock when you place your order. Effective July 1, 2010 we have expanded our ReadyShipSM

program from 400 to more than 1,700 SKU's. Products in this program have a lead time of 3 to 5 days from receipt of order, so you can get our most popular products quicker than ever. Please refer to the ReadyShipSM Catalog or visit our website at www.newportbrass.com for a complete list of ReadyShipSM products.

WE ARE COMMITTED TO ON-TIME DELIVERY

We understand that timely delivery is critical to the success of your business. That is why we have worked so hard to reduce lead times and improve our on-time shipping performance.

We have reduced lead times on ReadyShipSM products from 2 weeks to 3-5 days, and Newport Brass speciality finishes from 6 weeks to 4 weeks. At the same time, our on-time delivery has improved to 95% overall and 98% for the ReadyShipSM program.

All Newport Brass packages that ship within our promised lead times will have a "SHIPPED ON-TIME" sticker letting you know that we have delivered on time.



| SHIPPING PROGRAM | |
|------------------|--|
| LEAD TIME | APPLICABLE PRODUCTS |
| 1 DAY | VALVES |
| 3-5 DAYS | NEWPORT BRASS READYSHIP SM GINGER MOTIV |
| 4 WEEKS | NEWPORT BRASS SPECIALTY FINISHES |

98% ON TIME DELIVERY

